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Thursday, August 08, 2019

(Room 3)

14:00 - 16:00 WS #18: Strategies Retiring from Practice

16:30 - 18:30 WS #24: Strategies Retiring from Practice (Repeated)

Retirement ...just thinking.

Pippa MacKay

5 stages of Retirement.

Imagination

Anticipation

Liberation

Reorientation

Reconciliation

- What am I looking forward to?
- What do I fear?
- What will I miss?
- What will I do?
- Who will I be?
- Can I afford it?

General Practice – exiting options

- Wind down? Maintaining the value of your practice.
- How to balance your exit and your replacement's entrance.
- Sell up to best offer?
- Sell to partners?
- Sell up in bits?
- Sell at all?